



## FOR IMMEDIATE RELEASE

### **NETWORK DYNAMICS, INC. AWARDED SUPPORT CONTRACT FROM WAVE7 OPTICS**

**Oldsmar, FL and Atlanta, GA – August 29, 2005** – Network Dynamics, Inc., a network technology and life cycle solutions provider, announced today it has been selected by Wave7 Optics, an industry leader in FTTP (fiber-to-the premises) systems, to be its tier one technical support service provider. Network Dynamics will provide 24x365 technical support to all of Wave7 Optics' domestic and international customers.

With this multi-year agreement, Network Dynamics will link its Managed Services Center, based in Oldsmar, Florida, to the Wave7 corporate headquarters and engineering groups in Alpharetta, Georgia. Network Dynamics will work closely with the Wave7 Optics advanced engineering support group to ensure faster turnaround and resolution of their customers' technical support issues.

“We are in a high growth market and needed a way to quickly augment our daily tier one customer support capabilities, so that our in-house senior engineering resources could focus on the more complex tier two and tier three customer support requirements,” said Bruce Roe, vice president of engineering for Wave7 Optics. “Utilizing Network Dynamics in this capacity will allow us to maximize our resources and ensure that our engineering staff will be able to interface with customers during critical developmental stages of the network design and implementation process. It also enables us to better support our international customers on a 24x7 basis.

“We are extremely pleased to be selected as Wave7 Optics' partner for support delivery to their customers,” said Jim Bradshaw, president and CEO of Network Dynamics, Inc. “NDI has built an extensive, highly qualified service and support team that specializes in technology networking. This is a strategic advantage for a growing manufacturer like Wave7 Optics. We look forward to working closely with Wave7 Optics and expanding the level of service that we can provide them with in the near future.”

Network Dynamics' solution gives Wave7 Optics a very flexible financial model for their support requirements. “NDI provided us with an extremely cost-effective alternative to building this capability 100 percent internally,” said Mark Pigott, VP of Finance for Wave7 Optics. “Over the long term, we will be able to maintain our cost structure as the support needs of our customer base grows. It is definitely a win-win situation for both our companies.”

#### **About Network Dynamics, Inc. (NDI)**

Network Dynamics, Inc. is a network technology and life cycle solutions provider that offers its customers a comprehensive suite of product and service solutions including network implementation, custom network support, managed services, consulting services and secondary

market equipment. With a state-of-the-art customer support center, an available field staff of over 1,000 technicians and a network of over 100 depot and logistics centers nationwide, NDI helps customers develop the best network solution possible for their business – solutions for a world of change.

For more information about NDI and its services, visit [www.ndiwebsite.com](http://www.ndiwebsite.com), or call (813) 818-8597.

### **About wave7 Optics**

Wave7 Optics has established itself as an industry leader in optical broadband access systems with an expanding FTTP product portfolio featuring a variety of architectural options, based on Ethernet and IP or ATM standards, for “triple play” voice, video and data services. The company’s patented Last Mile Link system is rapidly gaining market share around the world with service providers in the IOC, CLOEC, MSO, municipal, real estate development and utility categories.

For more information about Wave7 Optics, visit [www.w7optics.com](http://www.w7optics.com) or call (678) 339-1040.

###

### **Media Contacts**

Linda W. Wilson, Director of Marketing  
Network Dynamics, Inc.  
(813) 818-8597, Ext. 109  
[lwilson@ndiwebsite.com](mailto:lwilson@ndiwebsite.com)

Michael Wearsch, VP of Business Development  
Wave7 Optics  
(720) 635-4541  
[michael.wearsch@w7optics.com](mailto:michael.wearsch@w7optics.com)

###